



## Press Release

### **Bank Leu records another sharp jump in earnings**

*Zurich, February 28, 2006* – **Bank Leu recorded a sharp jump in profits for the third time in succession in the financial year 2005. The old-established Swiss bank increased its net profit from CHF 137 million to CHF 179 million, beating the very good result achieved in 2004 by 30 percent. The cost/income ratio – the key indicator of profitability – was improved further to 48% (54% the previous year).**

Bank Leu is in better health than ever before. The old-established Swiss bank showed outstanding dynamism and posted a very strong performance in 2005, its 250<sup>th</sup> anniversary year. Hans Nützi, CEO of Bank Leu, feels vindicated by these results: «We have proved that we have what it takes to succeed in a very competitive market. Reported net profit before extraordinary items and tax is CHF 217 million, 31% higher than last year.»

The pleasing overall result can partly be attributed to strict cost control. Operating expense increased by only 2% during the year under review, to CHF 201 million (2004: CHF 196 million). While administrative expense came in the same as the previous year at CHF 78 million, personnel expense rose slightly from CHF 118 million to CHF 122 million (+4%). Headcount increased over the course of the year from 579 (2004) to 583 (2005). The cost/income ratio was improved further to 48% (54% the previous year).

#### **Increased commission and fee income**

Commission and fee income – the bank's major source of revenues – was up 6% to CHF 218 million (2004: CHF 205 million). Transaction-related commission income also saw a marked rise in 2005 thanks to a very good year on the stock markets.

#### **Strong income from trading**

Income from trading posted an extremely positive performance alongside income from interest operations and commissions, up 22% to CHF 74 million compared with CHF 60 million the previous year. This marked increase in earnings can primarily be attributed to securities trading, which – in addition to principal trading — generated its most significant returns from the management of in-house structured derivative products.



### **Increased client assets**

Clients assets stood at CHF 34.1 billion as of 31 December 2005 (+20%). The bank was able to further expand its asset base during the year under review thanks to new money totalling CHF 1,358 million.

### **Increased volumes in mortgage and securities-backed loan business**

Volumes in the mortgage business increased by 7% to CHF 2 billion, while securities-backed loan activities were up 11% to CHF 1.5 billion.

### **Growth through innovation**

The bank wants to go from strength to strength in 2006. With this in mind, the private banking subsidiary of Credit Suisse will continue to concentrate on systematic, end-to-end client advisory services as part of the Leu Investment Advisory Process (LIAP) and pursue a strategy focusing on special products such as Cat Bond Funds, Insurance Linked Securities and structured derivative products. Hans Nützi sees a bright future for Bank Leu: «We still have lots of untapped potential and we will continue to make the most of the opportunities presented to us in the interests of our clients.»

**Enclosure:**  
Income Statement

### **For further information:**

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## Income Statement 2005

	2005 in CHF 1000	2004 in CHF 1000	Veränderung in CHF 1000	Veränderung in %
<b>Income and expense from ordinary banking business</b>				
<b>Net income from interest operations</b>				
Interest and discount income	227 119	145 524	81 595	56
Interest and dividend income from financial assets	846	322	524	163
Interest expense	- 119 632	- 61 187	- 58 445	96
<b>Subtotal, net income from interest operations</b>	<b>108 333</b>	<b>84 659</b>	<b>23 674</b>	<b>28</b>
<b>Net commission and fee income</b>				
Commissions from lending business	1 030	833	197	24
Commissions from securities and investment business	225 021	209 848	15 173	7
Other commission and fee income	3 299	3 065	234	8
Commission expense	- 11 528	- 9 155	- 2 373	26
<b>Subtotal, commission and fee income</b>	<b>217 822</b>	<b>204 591</b>	<b>13 231</b>	<b>6</b>
<b>Fee income</b>	<b>217 822</b>	<b>204 591</b>	<b>13 231</b>	<b>6</b>
<b>Net income from trading</b>	<b>73 690</b>	<b>60 452</b>	<b>13 238</b>	<b>22</b>
<b>Other ordinary net income</b>				
Net income from the disposal of financial assets	0	0	0	0
Income from investments in associates	5 504	7 760	- 2 256	- 29
Income from real estate	2 500	2 734	- 234	- 9
Other ordinary income	13 152	5 253	7 899	150
Other ordinary expense	- 379	- 329	- 50	15
<b>Subtotal, other ordinary net income</b>	<b>20 777</b>	<b>15 418</b>	<b>5 359</b>	<b>35</b>
<b>Total operating income</b>	<b>420 622</b>	<b>365 120</b>	<b>55 502</b>	<b>15</b>
<b>Operating expense</b>				
Personnel expense	122 471	117 670	4 801	4
General administrative expense	78 235	78 337	- 102	0
<b>Subtotal, operating expense</b>	<b>200 706</b>	<b>196 007</b>	<b>4 699</b>	<b>2</b>
<b>Operating profit</b>	<b>219 916</b>	<b>169 113</b>	<b>50 803</b>	<b>30</b>
<b>Net profit for the year</b>				
Operating profit	219 916	169 113	50 803	30
Depreciation/write-downs non-current assets	1 003	2 030	- 1 027	- 51
Value adjustments, provisions and losses	1 748	1 526	222	15
<b>Net profit before extraordinary items and tax</b>	<b>217 165</b>	<b>165 557</b>	<b>51 608</b>	<b>31</b>
Extraordinary income	5 485	5 739	- 254	- 4
Extraordinary expense	- 1 176	- 854	- 322	38
Taxes	- 42 695	- 33 371	- 9 324	28
<b>Net profit for the year</b>	<b>178 779</b>	<b>137 071</b>	<b>41 708</b>	<b>30</b>