### IPO Watch Europe Survey Q1 2011



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# A subdued start to 2011 despite an encouraging end to 2010

#### **European IPO activity by value and volume**

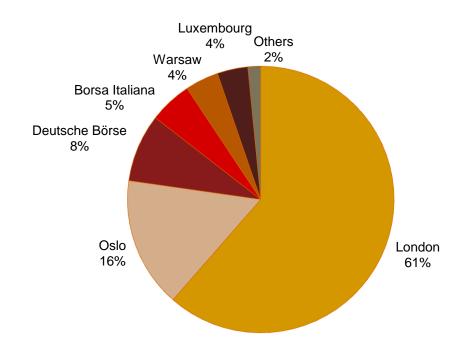


	Q1 2011	Q1 2010	Q4 2010
Total European listings comprise those with:			
- No money raised	20	11	26
- Money raised	74	66	103
Average offering value (€m) *	40	71	98

<sup>\*</sup> Average offering value has been calculated based on total offering value over the number of listings raising money.

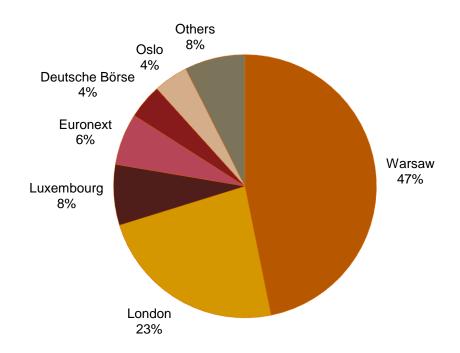
# London dominated the IPO market in a quiet quarter

#### IPO offering value



### Warsaw continued to experience relatively high levels of junior market activity but with a low average capital value

#### **IPO volume**



### IPOs by market

Stock exchange	IPOs Q1-2011	Offering value (€m) Q1-2011	IPOs Q1-2010	Offering value (€m) Q1-2010	IPOs Q4-2010	Offering value (€m) Q4-2010
TOTAL						
London Stock Exchange Group (1)	25	1,971	23	2,102	52	5,649
Oslo Børs & Oslo Axess	4	468	4	142	5	1,972
Deutsche Börse	4	244	8	1,745	9	286
WSE	44	120	15	31	40	569
Luxembourg	7	110	11	241	4	72
NYSE Euronext	6	43	8	303	4	23
NASDAQ OMX	3	3	6	99	9	1,286
BME (Spanish Exchanges)	2	-	2	15	5	210
SIX Swiss Exchange	-	-	-	-	2	48
Europe total (2)	94	2,959	77	4,678	129	10,115

Stock exchange	IPOs Q1-2011	Offering value (€m) Q1-2011	IPOs Q1-2010	Offering value (€m) Q1-2010	IPOs Q4-2010	Offering value (€m) Q4-2010
EU REGULATED						
London Stock Exchange Group (London Main)	13	1,742	11	1,816	19	2,887
Oslo Børs	2	468	2	101	3	1,933
Deutsche Börse (Prime and General Standard)	2	192	6	1,744	3	195
London Stock Exchange Group (Borsa Italiana Main)	2	150	-	-	1	2,067
WSE (Main)	7	73	1	25	15	562
NYSE Euronext (Euronext)	1	-	2	275	3	23
BME (Spanish Exchanges) (Main)	1	-	-	-	1	197
NASDAQ OMX (Main)	-	-	4	89	6	1,277
SIX Swiss Exchange	-	-	-		2	48
EU regulated sub-total	27	2,625	26	4,050	52	9,189
EXCHANGE REGULATED						
Luxembourg (EuroMTF)	7	110	11	241	4	72
London Stock Exchange Group (London AIM)	9	76	8	240	28	573
Deutsche Börse (Entry Standard)	2	52	2	1	6	91
WSE (NewConnect) (3)	37	47	14	6	25	7
NYSE Euronext (Alternext)	5	43	6	28	1	-
London Stock Exchange Group (Borsa Italiana AIM)	1	3	3	10	2	14
NASDAQ OMX (First North)	3	3	2	10	3	9
BME (Spanish Exchanges) (MAB)	1	-	2	15	4	13
Oslo Axess	2	-	2	41	2	39
London Stock Exchange Group (London SFM)	-	-	1	36	2	108
Exchange regulated sub-total	67	334	51	628	77	926
Europe total (2)	94	2,959	77	4,678	129	10,115

<sup>(1)</sup> The London Stock Exchange Group comprises the London and Borsa Italiana stock exchanges.

<sup>(2)</sup> IPOs by market are shown gross of dual listings; however these are netted off in the Europe total number and offering values.

<sup>(3)</sup> Cumulatively the WSE NewConnect raised €49m in Q1.11. However, certain transactions raised an amount that rounded down to nil and the figure above is the sum of the rounded values.

# The top five IPOs accounted for two-thirds of value raised this quarter

#### **Top five IPOs**

	Five largest IPOs of Q1 2011					
	€m raised	Sector	Market	Segment	<b>Country of Origin</b>	
Justice Holdings	1,063	Investment Company	London	Main	UK	
Aker Drilling	455	Oil & Gas	Oslo	Børs	Norway	
HMS Hydraulic Machines & Systems Group	264	Industrial Goods & Services	London	Main	Russia	
Farglory Land Development Co	157	Real Estate	London	Main	Taiwan	
Italy1 Investment	150	Investment Company	Italy	Main	Italy	
Total	2,089					
		Five largest IPOs of Q1 2010				
	<b>€</b> m raised	Sector	Market	Segment	<b>Country of Origin</b>	
Kabel Deutschland Holding	660	Telecommunications	Deutsche Börse	Prime Standard	Germany	
Brenntag	650	Industrial Goods & Services	Deutsche Börse	Prime Standard	Germany	
African Barrick Gold	645	Mining	London	Main	UK	
Horizon Acquisition Co	457	Financial Services	London	Main	UK	
Medica	275	Health Care	Euronext	Euronext	France	
Total	2,687					
		Five largest IPOs of Q4 2010				
	<b>€</b> m raised	Sector	Market	Segment	<b>Country of Origin</b>	
Enel Green Power	2,264	Utilities	Italy and Spain	Main	Italy	
Gjensidige Forsikring	1,356	Insurance	Oslo	Børs	Norway	
Pandora	1,227	Personal & Household Goods	OMX	Main	Denmark	
Mail.Ru Group	669	Media	London	Main	Russia	
Statoil Fuel & Retail	577	Retail	Oslo	Børs	Norway	
Total	6,047					

# Three multi-billion Euro transactions accounted for 46% of the value raised in the US\*

#### **US and Russia**

Stock exchange	IPOs Q1-2011	Offering value (€m) Q1-2011	IPOs Q1-2010	Offering value (€m) Q1-2010	IPOs Q4-2010	Offering value (€m) Q4-2010
NYSE	15	8,157	16	2,152	33	15,927
NASDAQ	17	892	13	918	31	2,331
US total	32	9,049	29	3,070	64	18,258

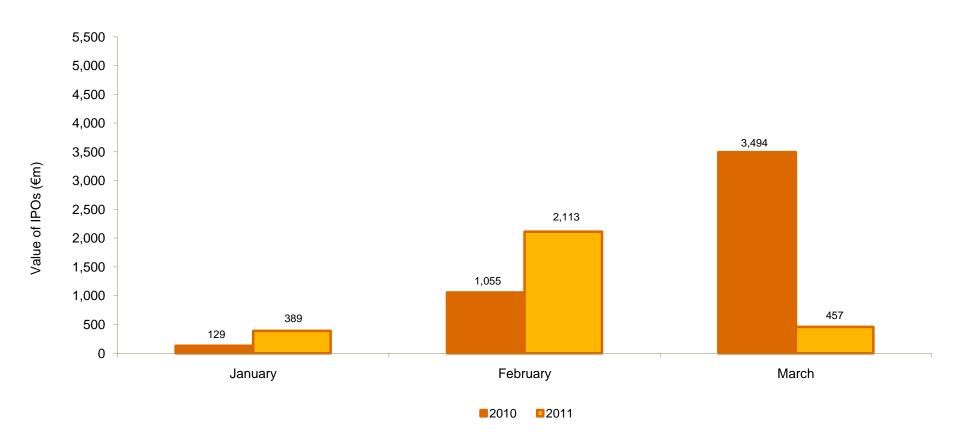
<sup>\*</sup> HCA Holdings raised €2,709m, Kinder Morgan raised €2,098m and Neilsen Holdings raised €1,229m

Stock exchange	IPOs Q1-2011	Offering value (€m) Q1-2011	IPOs Q1-2010	Offering value (€m) Q1-2010	IPOs Q4-2010	Offering value (€m) Q4-2010
Russia	-	-	1	-	2	-

#### Russia had a quiet start to 2011 though the pipeline looks promising

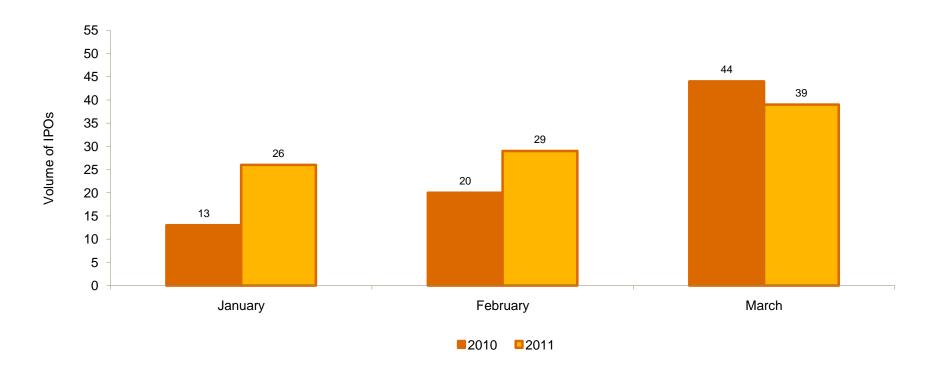
# Justice Holdings, the quarter's largest transaction, took place in February

#### Offering value of IPOs by month



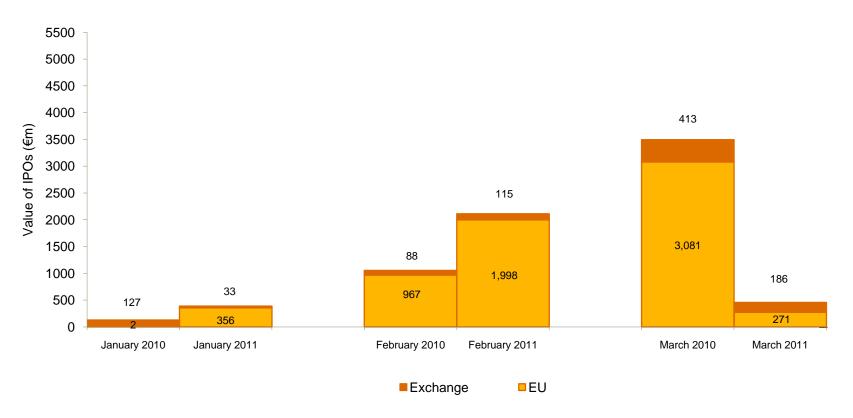
# Activity picked up as the year progressed though average values remain substantially lower than last quarter

#### **Volume of IPOs by month**



## EU-regulated exchanges continued to lead deal value

#### **EU- versus exchange-regulated markets**



### IPOs by sector

#### Industrial Goods & Services remained the most active sector

Sector	Company IPOs Q1- 2011	Company IPOs Q1- 2010	Company IPOs Q4- 2010
Industrial Goods & Services	18	13	21
Investment Companies	13	9	15
Oil & Gas	8	2	6
Financial Services	5	3	7
Pharmaceuticals & Biotech	5	3	7
Real Estate	5	2	7
Technology	5	7	13
Travel & Leisure	5	-	3
Utilities	5	6	5
Health Care	4	2	2
Personal & Household Goods	4	4	4
Automobiles & Parts	3	-	1
Construction & Materials	3	1	4
Food & Beverage	3	5	4
Media	2	3	5
Retail	2	6	4
Basic Resources	1	3	-
Mining	1	3	12
Telecommunications	1	4	3
Banks	1	-	2
Chemicals	-	-	3
Insurance	-	1	1
Total	94	77	129

### About IPO Watch Europe

IPO Watch Europe surveys all new primary market equity IPOs on Europe's principal stock markets and market segments (including exchanges in Austria, Belgium, Denmark, France, Germany, Greece, Holland, Ireland, Italy, Luxembourg, Norway, Poland, Portugal, Spain, Sweden, Switzerland and the UK) on a quarterly basis. Movements between markets on the same exchange and greenshoe offerings are excluded. This survey was conducted between 1 January and March 31 2011 and captures new market IPOs based on their transaction date. All market data is sourced from the stock markets themselves and has not been independently verified by PricewaterhouseCoopers LLP.

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