

Key Figures	2012	2011	2010	2009
in CHF millions				
Net revenues	1288.9	1347.4	1413.5	1 384.2
EBITDA	81.2	100.2	121.1	106.0
in % of net revenues	6.3	7.4	8.6	7.7
EBIT	-46.3		47.5	7.7
in % of net revenues	-3.6		3.4	0.6
Group result	-74.5	-70.2	14.2	-22.5
in % of net revenues	-5.8		1.0	-1.6
Total assets	1143.6	1271.0	1388.2	1342.4
Shareholders' equity	435.1	494.8	579.9	591.9
in % of total assets	38.0	38.9	41.8	44.1
Net indebtedness	130.8	167.5	169.4	239.7
Cash flow	130.0	107.5	103.4	233.7
from operating activities	55.4	66.9	83.9	175.9
Free cash flow	37.9	12.8	59.7	112.5
Investments	59.7	69.9	40.9	72.9
Average headcount (full-time equivalent)	5736	6000	5 791	5 7 9 2
D 11 (2042			BITDA <sup>1</sup>	
Breakdown of 2012 in CHF millions	Net revenues 1	E 6		
	Net revenues	456.2		58.6
in CHF millions  Heating and Sanitary		456.2	-14.8	58.6
in CHF millions	247.2	456.2		58.6
in CHF millions  Heating and Sanitary  Kitchens and Refrigeration  Windows and Doors	247.2	456.2	-14.8	
in CHF millions Heating and Sanitary Kitchens and Refrigeration		456.2		58.6
in CHF millions  Heating and Sanitary  Kitchens and Refrigeration  Windows and Doors  Steel Technology	247.2	456.2	-14.8 6.9	
in CHF millions  Heating and Sanitary  Kitchens and Refrigeration  Windows and Doors  Steel Technology  Surface Technology  Information for Investors <sup>2</sup>	247.2 129.1 64.7	456.2 2 396.0	-14.8 6.9 0.1	2009
in CHF millions  Heating and Sanitary  Kitchens and Refrigeration  Windows and Doors  Steel Technology  Surface Technology  Information for Investors <sup>2</sup> Share price on 31/12 in CHF	247.2 129.1 64.7	456.2 2 396.0	-14.8 6.9 0.1	2009
in CHF millions  Heating and Sanitary  Kitchens and Refrigeration  Windows and Doors  Steel Technology  Surface Technology  Information for Investors <sup>2</sup>	247.2 129.1 64.7	456.2 2 396.0	-14.8 6.9 0.1	2009
in CHF millions  Heating and Sanitary  Kitchens and Refrigeration  Windows and Doors  Steel Technology  Surface Technology  Information for Investors <sup>2</sup> Share price on 31/12 in CHF  Stock market capitalisation in CHF millions <sup>3</sup>	247.2 129.1 64.7 2012	2011 17.6	-14.8 6.9 0.1	2009 24.6 448.3
in CHF millions  Heating and Sanitary  Kitchens and Refrigeration  Windows and Doors  Steel Technology  Surface Technology  Information for Investors <sup>2</sup> Share price on 31/12 in CHF  Stock market capitalisation	247.2 129.1 64.7 2012 23.1 421.0	2011 17.6 320.8	-14.8 6.9 0.1 2010	44.2

Consolidated on a divisional level; without Corporate Functions
 Adjusted for previous capital increases
 Calculated on the basis of the share price on 31 December