

## Net revenues

	2013 <sup>1)-5)</sup>	2012 <sup>6)</sup>	Change	Change adjusted for currency, divestment and acquisition effects
<b>Net revenues in CHF million</b>				
<b>AFG Arbonia-Forster-Group</b>	<b>1'285.5</b>	<b>1'288.9</b>	<b>-0.3%</b>	<b>-0.2%</b>
- Heating Techn. and Sanitary Equipment Division	445.4	456.2	-2.4%	-2.1%
- Windows and Doors Division	488.5	396.0	23.4%	2.2%
- Kitchens and Refrigeration Division	180.1	247.2	-27.1%	-2.8%
- Steel Technology Division	106.6	129.1	-17.4%	3.9%
- Surface Technology Division	64.9	64.7	0.3%	-0.5%
- Corporate Services	5.1	8.0	-36.3%	-36.3%
./. Group consolidation	-5.1	-12.3		

<sup>1)</sup> Provisional, unaudited figures under IFRS

<sup>2)</sup> With Dobroplast since 04.02.2013 (Windows and Doors Division)

<sup>3)</sup> Without Warendorfer Kitchens since 01.01.2013 (Kitchens and Refrigeration Division)

<sup>4)</sup> Without Forster Refrigeration since 01.03.2013 (Kitchens and Refrigeration Division)

<sup>5)</sup> Without Forster Precision Steel Tubes since 01.08.2013 (Steel Technology Division)

<sup>6)</sup> Without Aqualux since 21.05.2012 (Heating Techn. and Sanitary Equipment Division)

## Divisional structure since 01.01.2014 (core business)

	2013 <sup>1)2)4)</sup>	2012 <sup>3)4)</sup>	Change	Change adjusted for currency, divestment and acquisition effects
<b>Net revenues in CHF million</b>				
<b>AFG Arbonia-Forster-Group</b>	<b>1'004.5</b>	<b>919.7</b>	<b>9.2%</b>	<b>0.3%</b>
- Building Technology Division	445.4	456.2	-2.4%	-2.1%
- Building Envelope Division	410.8	320.1	28.3%	2.1%
- Building Security Division	146.2	141.6	3.3%	3.2%
- Corporate Services	2.1	1.8	16.7%	16.7%
./. Group consolidation	-	-		

<sup>1)</sup> Provisional, unaudited figures under IFRS

<sup>2)</sup> With Dobroplast since 04.02.2013 (Building Envelope Division)

<sup>3)</sup> Without Aqualux since 21.05.2012 (Building Technology Division)

<sup>4)</sup> Without Divisions Kitchens & Refrigeration and Surface Technology