



**Building the Difference**

### Key figures of AFG Arbonia-Forster-Group

	2013 in 1'000 CHF	%	2012	%	Variance 12/13	%
<b>Income statement</b>						
Net revenues	1'285'519	100.0	1'288'912	100.0	-3'393	-0.3
EBITDA	100'550	7.8	86'454	6.7	14'096	16.3
EBIT	-22'819	-1.8	-40'961	-3.2	18'142	44.3
Group result	-49'922	-3.9	-71'789	-5.6	21'867	30.5
<b>Income statement - continuing operations</b>						
Net revenues	1'004'031	100.0	919'254	100.0	84'777	9.2
EBITDA	102'907	10.2	91'119	9.9	11'788	12.9
EBIT	61'468	6.1	43'237	4.7	18'231	42.2
Group result	33'447	3.3	-375	0.0	33'822	
<b>Balance sheet</b>						
Current assets	527'878	51.7	579'127	51.5	-51'249	-8.8
Non-current assets	492'964	48.3	545'255	48.5	-52'291	-9.6
Total assets (balance sheet total)	1'020'842	100.0	1'124'382	100.0	-103'540	-9.2
Current liabilities	366'033	35.9	283'536	25.2	82'497	29.1
Non-current liabilities	285'828	28.0	479'648	42.7	-193'820	-40.4
Shareholders' equity AFG shareholders	368'195	36.1	360'424	32.1	7'771	2.2
Net indebtedness	150'800		130'800		20'000	15.3
<b>Cash flow statement</b>						
Cash flow from operating activities	64'721		55'403			
Cash flow from investing activities	-84'611		-17'526			
Free cash flow	-19'890		37'877			
Cash flow from financing activities	-58'703		-26'120			
<b>Average number of employees</b>	<b>6'910</b>		<b>5'736</b>			
<b>Segment information</b>						
Net revenues						
Division Heating and Sanitary	445'384	34.7	456'150	35.3		
Division Windows and Doors	488'485	38.0	396'001	30.6		
Division Kitchens and Refrigeration	180'095	14.0	247'246	19.1		
Division Steel Technology	106'638	8.3	129'109	10.0		
Division Surface Technology	64'861	5.0	64'728	5.0		
	100.0		100.0			
EBIT						
Division Heating and Sanitary	41'679		44'550			
in % of net revenues	9.4		9.8			
Division Windows and Doors	35'410		30'120			
in % of net revenues	7.2		7.6			
Division Kitchens and Refrigeration	-16'175		-30'019			
in % of net revenues	-9.0		-12.1			
Division Steel Technology	10'306		-23'155			
in % of net revenues	9.7		-17.9			
Division Surface Technology	-70'819		-30'862			
in % of net revenues	-109.2		-47.7			
<b>Per share data</b>						
Earnings per share in CHF	-2.82		-4.06		1.24	
Earnings per share continuing operations in CHF	1.89		-0.02		1.91	