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EANS-News: Delticom: 9-Monthly Report

Hanover (euro adhoc) -

Revenues up 15.1% year-on-year to EUR 201.6 million
19.6% revenue growth in E-Commerce division
EBIT increased by 64.6% to EUR 14.7 million

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quarterly report

Subtitle: Revenues up 15.1% year-on-year to EUR 201.6 million
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9 November 2009 - Delticom AG (German Securities Code (WKN) 514680, ISIN DE0005146807, stock market symbol DEX), Europe's leading online tyre dealer, has released its consolidated interim report for the first nine months of 2009. Accordingly, Delticom lifted its revenues by 15.1% to EUR 201.6 million (9M 08: EUR 175.2 million). In the third quarter revenues increased from EUR 53.7 million by 16.3% to EUR 62.4 million.

CEO Rainer Binder is pleased with the course of business: "In the third quarter, Delticom has once again enjoyed substantial growth. E-Commerce continues to gain in popularity. As market leader we have succeeded in strengthening our position." According to a recent study published by the Allensbach Institut für Demoskopie (IfD), 66% of German Internet users shop online (2008: 63%). Other European countries show similar trends. Delticom benefits from this: The E-Commerce division posted a topline growth of 19.6% year-on-year, from EUR 158.7 million to EUR 189.8 million. In contrast, the Wholesale division was hurt by the recession, with revenues dropping 28.3% year-on-year, down to EUR 11.8 million (9M 08: EUR 16.5 million).

Delticom has further improved its profitability since the previous year: EBIT for the first nine months of 2009 came in at EUR 14.7 million (9M 08: EUR 8.9 million), equating to an EBIT margin of 7.3% (9M 08: 5.1%). Consolidated net income increased significantly to EUR 10.0 million or EUR 0.85 per share (9M 08: EUR 6.6 million, EUR 0.56 per share). Frank Schuhardt, CFO: "Thanks to the early snowfall in mid-October, the winter tyre business has started on a promising note. We are confident that we will attain our revenues and earnings targets for 2009".

The full 9-Monthly Report of 2009 can be downloaded from the website www.delti.com within the "Investor Relations" area.

Company Profile: Delticom, Europe's leading online tyre retailer, was founded in Hanover in 1999. With 102 online shops in 35 countries, the company offers its private and business customers an unequalled assortment of excellently priced car tyres, motorcycle tyres, truck tyres, bus tyres, special tyres, rims, complete wheels (pre-mounted tyres on rims), selected replacement car parts and accessories, motor oil and batteries. The independent website reifentest.com contains impartial information about tyre tests and helps the customers choose

from more than 100 tyre brands and more than 25,000 tyre models. Delticom delivers either directly to the customer's home address, or to one of more than 20,000 service partners - affiliated garages which take delivery of tyres and then install these on the customer's vehicle. Delticom's Wholesale division also sells tyres to wholesalers domestically and abroad.

On the Internet at: www.delti.com Selected online shops:
www.reifendirekt.de, www.123pneus.fr, www.mytyres.co.uk,
www.reifendirekt.ch

end of announcement

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Further inquiry note:

Delticom AG Investor Relations
Melanie Gereke
Brühlstraße 11
30169 Hanover
Phone: +49 (0)511-936 34-8903
Fax: +49 (0)89-208081147
e-mail: melanie.gereke@delti.com

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